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Pest Control Services

**Procurement Contact:** Rian Smith, [rsmith3@carnival.com](mailto:rsmith3@carnival.com)

**Responses due by:** Please refer to complete timeline on page 2 of this RFP

**Request for Proposal (RFP)**

June 1st, 2025

INTRODUCTION

Carnival Corporation desires to enter into a Master Service Agreement with a Pest Control company to provide professional services for pest control on Carnival’s Celebration Key site.

The anticipated start date of the Agreement is June 1st, 2025.

By means of this Request for Proposal (RFP), Carnival is soliciting proposals from qualified pest control companies. Carnival will screen all proposals and will seek to negotiate an agreement with qualified respondents.

SCOPE OF SERVICES

The agreement would provide pest control services to effectively manage and eliminate pest infestations at our facility.

The below outlines our anticipated scope of work:

1. Pre-inspection and assessment of the site.
2. Provide a comprehensive pest control management plan inclusive of a chemical listing and schedule of events.
3. Provide ongoing monitoring and pest control support inclusive of insecticides, herbicides, rodenticides and fumigation services.
4. Provide monthly reporting and documentation of pest activities and treatment plans.
5. Provide on call emergency pest management services as needed.

TERM OF MASTER PEST CONTROL AGREEMENT

The Master Pest Control Service Agreement shall be for a two- year term. Carnival shall have the option to extend this agreement pursuant to the same terms and conditions as agreed for additional three-year periods.

RFP TIMELINE

|  |  |
| --- | --- |
| RFP release date | 12/9/2024 |
| Intent to reply to deadline with NDA sig | 12/16/2024 |
| RFP response deadline | 1/10/2025 |
| Internal review process/ Shortlist top contenders | 1/13/2025 |
| Supplier Interviews/ Site Visit | 2/3/2025 |
| Supplier Award | 3/3/2025 |
|  |  |
| *\* Dates can be updated at any time* |  |

COMMUNICATIONS REGARDING THIS RFP

* Qualified parties may make written inquiries by email to the contact person below. All inquiries must be received by the Supplier Question Period Deadline above. Individual questions will not be answered directly to submitter. All questions received will be shared at once via email.
* Direct all questions to:

Name: Rian Smith, Sr Manager Global Strategic Sourcing

Email: rsmith3@carnival.com

REQUIRED SUBMITTALS

* Completed RFP Respondent Reply Sheet (See ATTACHMENT 1)
* Detailed Proposal

RESPONDENT PRESENTATIONS AND TOURS

Carnival may request oral presentations and/or tours/pictures from respondents to clarify written information and will align on tour schedule with the respondent.

PROPOSAL, EVALUATION, AND CONTRACT AWARD

Any contract(s) resulting from this RFP will be awarded to the respondent whose proposal, in the opinion of Carnival, offers the greatest benefit to Carnival when considering the total value to be delivered.

Contract award will be based on:

* Pest Control services pricing
* Previous Client References (2)
* Company experience and expertise
* Availability of service based on Carnival timeline.

Carnival reserves the right to accept or reject any or all responses. Carnival reserves the right to award one respondent, more than one respondent, or no respondents. Carnival reserves the right to award an opportunity to negotiate an agreement after reviewing, evaluating, and comparing all responses to this request. Following selection, Carnival will negotiate with the selected respondent(s) regarding specific needs, costs, terms and conditions.

If during negotiations, Carnival determines at its sole discretion that a satisfactory agreement is not possible or is unlikely, Carnival may end negotiations or pursue other alternatives.

MARKETING REFERENCES

The successful respondent shall be prohibited from making any reference to Carnival in any literature, promotional material, brochures, or sales presentations without prior writing approval from Carnival.

MASTER PEST CONTROL AGREEMENT

Awarded respondent(s) are expected to enter into Carnival’s Master Pest Control Service Agreement. This agreement will be share with applicable respondent(s).

**ATTACHMENT 1**

RESPONDENT REPLY SHEET

Please complete the highlighted fields below. All respondents must submit RFP responses in this format.

|  |  |
| --- | --- |
| **Company name** |  |
| **Type of Entity (Individual, partnership, LLC)?** |  |
| **Name of owner** |  |
| **Contact Name if different from above** |  |
| **Contact Phone Number** |  |
| **Contact Email Address** |  |

1. REQUIREMENTS:

* Must adhere to all relevant pest control regulations and standards.
* All personnel must be trained in all safety and pest control procedures and protocols, uniformed, and properly supervised when on site.
* Use of modern, well-maintained equipment for all pest control tasks.
* Provision of regular reporting regarding pest activities and treatment plans.
* Site visit is required to assess pest control needs.
* Must have two references.

**End of RFP**